



Assistant Vice President – Loan Officer

Sterling, IL Branch

Full Time - Exempt Salaried – Bank Officer

In Office Position / Not Remote or Hybrid

FUNCTION OF JOB

Central Bank Illinois is looking for experienced and qualified candidates for the position of Assistant Vice President – Loan Officer at our Sterling, IL Branch. The AVP-Loan Officer develops new business and manages a loan portfolio with a focus on commercial and/or agricultural lending.

MAJOR DUTIES & RESPONSIBILITIES:

- Responsible for implementing loan procedures that adhere the established bank and regulatory compliance requirements.
- Determines and negotiates, when necessary, the terms for establishing and extending credit, including cost, interest rates, repayment methods, schedules, and collateral requirements.
- Approves or declines loans based on credit judgment, adhering to personal lending limits, bank loan policies, and underwriting standards. Communicates approval or denial decisions to customers.
- Aligns with the bank's Strategic Initiatives and works toward achieving or surpassing department and individual goals outlined in the bank incentive plan.
- Stays informed about local and national economic, financial, political, and legislative developments that may affect lending activities.
- Actively seeks new business opportunities by engaging with prospective customers and influential contacts to promote bank services. Develops business relationships through prospecting, customer outreach, and cross-selling bank products.
- Provides guidance and instruction to loan staff on proper loan procedures.
- Oversees loan repayment activities and takes necessary actions to collect delinquent accounts.
- Remains up to date with new regulations that may affect loan compliance and informs fellow loan officers of emerging compliance requirements.
- Enhances the bank's reputation through community involvement and fostering strong relationships beyond the bank's walls.
- Contributes to new product development and marketing efforts by sharing ideas and feedback with the marketing team.
- Participates as a member of the Market Officers Loan Committee.

ESSENTIAL KNOWLEDGE & SKILLS:

- Ability to analyze various types and sources of credit data and apply sound judgment in loan approval or denial decisions.
- Preference for a customer-focused role, demonstrating strong interpersonal skills and engagement.
- Competency in interpreting financial statements and tax returns for individuals and businesses.
- Knowledge of banking lending laws and regulations.

- General knowledge of banking operations.
- Must have experience with essential software applications, including Microsoft Office Suite and loan production analysis software.
- Must possess the ability or expertise to assess the value of business and/or agricultural assets or commodities.
- Self-motivated with the ability to manage job responsibilities and meet deadlines related to loan demand and closings.
- Strong communication and interpersonal skills.
- Demonstrated trustworthiness and discretion in handling confidential customer information.

EXPERIENCE & KNOWLEDGE

The role requires a comprehensive understanding of lending procedures and general deposit regulations, along with more than two years of experience in banking or a related industry.

BENEFITS*

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| • Health, Dental & Vision Insurance | • Vacation & Paid Time Off (PTO) |
| • Health Reimbursement Arrangement | • Sick Time |
| • Life Insurance & AD&D Insurance | • 401k Profit-Sharing & Match |
| • Long Term Disability Insurance | • Flexible Spending Account |
| • Incentive Plan | • Membership Benefit |
| | • Tuition Reimbursement Program |
| | • Holiday Pay |
| | • Logo-wear Stipend |

COMPENSATION

The salary range for this position is \$82,000 to \$90,000. Please note that the pay range provided is a good faith estimate for the position at the time of posting. Actual compensation will be dependent upon factors, including but not limited to the individual's qualifications, experience, knowledge, skills, and abilities.

Interested applicants should send resume and cover letter to:

Central Bank Illinois
Ed Wolf, Community Bank President
2928 East Lincolnway
Sterling IL 61081

E-mail recruiter@central-bank.com.

Posted 10/20/25

Equal Opportunity Employer

**Some benefits have an eligibility-waiting period*